

PERSONNEL & SERVICE RATES



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PERSONNEL & SERVICE RATES

AUDIO & VISUAL SERVICES

Freeman is the Global Leader in Brand Experience.

At Freeman Audio Visual, we strive for experiences that make an emotional connection with your audience. We provide event technology solutions that enhance your ability to communicate effectively in meeting, exhibit and presentation environments. We achieve this goal by providing expert sales and technical teams, state-of-the-art equipment and service second to none.

Our goal is to establish and maintain long term partnerships with our customers by becoming a trusted resource and by constantly exceeding expectations.

As the Official Supplier of audio visual services to the Vancouver Convention Centre, Freeman Audio Visual is proud to offer many benefits associated with our on-site staff and inventory. When selecting Freeman Audio Visual as the presentation supplier for your event, we are proud to offer access to the Vancouver Convention Centre in-house meeting room PA systems at no charge (regular \$150/day). Please note that a wired paging microphone connected to the in-house Exhibit Hall or Ballroom PA system is chargeable at \$40 per event plus labour. Additional charges apply for wireless microphones and connections between areas (e.g. Exhibit Halls connected to Ballrooms). Volume discounts may apply for longer events.

Consult with us at Freeman during the initial planning stages to best use technology to bring your story to life. Please contact us for information on the other benefits we offer as part of the Vancouver Convention Centre team.

EVENT PRODUCTION & STAGING

Our technical coordination teams work with you from the initial site inspection to budget planning and on-site coordination. They will inspire you with the confidence that your event will be flawless and the on-site support during your event will ensure it.

AUDIO VISUAL EQUIPMENT SERVICES

Freeman offers a broad selection of state-of-the-art audio visual equipment combined with our creative production services to ensure you deliver an impactful message.

CREATIVE SERVICES

Freeman Audio Visual has built a team with a variety of creative skill sets to meet and exceed the needs of our diverse client base. Creative Services looks at the big picture to create a rounded experience to impact the audience. Immerse your audience in visual, conceptual and inspirational content.

PANORAMIC & PROJECTION MAPPING

Immerse your audience in an unforgettable experience. We offer a spectrum of projection solutions from classic meeting projections to large-scale blended projections and projection mapping. Whatever your projection needs, Freeman has got you covered.

SESSION CAPTURE

Audio Recording, Video Recording and Slide Capture to keep a record of your meeting or event.

DIGITAL SERVICES & COMPUTER RENTAL

Our ample stock of routinely upgraded computers is specifically designed for the AV marketplace. Not run of the mill PCs, our powerful systems are specifically configured to complement our audio visual solutions. Freeman Digital Services provides planning, setup and support of the latest computer rentals in diverse setup environments such as event presentation, registration, internet cafe, show office, and trade floor exhibit.

PRESENTATION MANAGEMENT

Provide your presenters with an efficient web-based e-presentation process that gives them an easy way to upload, review and revise their presentations in a Speaker Ready Room, before they present. Presentation Management is also a logistics tool that routes presentations to computers in meeting rooms.

MEDIA & PRESS CONFERENCES

Our Media Sound Distribution Centers (MSDCs) provide broadcast-quality sound reproduction suitable for radio and television audio feeds. Custom podiums, logos, lighting and staging are available for a professional press conference environment.

SCENIC SET DESIGN & ROOM DÉCOR

Work with our scenic experts to bring your vision off the screen and into the room. Transform any space with backdrops, branding, themes, and special effects to create an environment that is sure to impress and engage your audience. For maximum impact, tie in presentation and decor elements for all-around theming from the moment guests enter the venue.

SIMULTANEOUS INTERPRETATION

For over 50 years, Freeman has bridged the language gaps for confidential board meetings, high profile international events and press conferences in multiple languages, by supplying state-of-the-art communication systems. Let us put our experience to work for you, and ensure your message is communicated with clarity and accuracy.

AUDIENCE RESPONSE SYSTEMS

Know your audience. Understand your audience. Engage your audience. Evaluate your audience. Challenge your audience. Keep them actively involved in your meeting with this powerful interactive tool.

SPECIAL EVENTS & ENTERTAINMENT

Audiences are engaged by great performances. Create personalized, exciting events that are bigger, better, cooler and more engaging. We connect our clients with world class DJs, performers and musicians to perform at live events, inspiring audiences to action. Our team of industry insiders matches the right talent with your brand's message.

ON-SITE WAREHOUSE & DEDICATED INVENTORY

We store a large, dedicated inventory of state-of-the-art equipment on-site which is maintained, serviced and refreshed as necessary to always be in pristine condition – saving you money by eliminating shipping and delivery costs, and ensuring we can easily react to any last-minute requests.

TECHNICAL SERVICE REPRESENTATIVE RATES

06:00 to Midnight	\$75.00/hr
Midnight to 06:00	1.5 times regular rate
Overtime Rate – after 8 consecutive hours	1.5 times regular rate
Overtime Rate – after 11 consecutive hours	2 times regular rate
Canadian Statutory Holidays	2 times regular rate

Note: 4 hour minimum call for all labour.

Note: Labour rates may vary depending on the qualifications of the technical personnel required.

AUDIO VISUAL SPECIALIST RATES

06:00 to Midnight	\$80.00/hr
Midnight to 06:00	1.5 times regular rate
Overtime Rate – after 8 consecutive hours	1.5 times regular rate
Overtime Rate – after 11 consecutive hours	2 times regular rate
Canadian Statutory Holidays	2 times regular rate

Note: 4 hour minimum call for all labour.

Note: Labour rates may vary depending on the qualifications of the technical personnel required.

RENTAL PERIOD	Minimum rental period is one day. Rental period commences on day contracted for and finishes when equipment is returned to Freeman Audio Visual.
EXTENSION OF RENTAL	<p>To avoid inconveniences to other Freeman Audio Visual clients, any extension of rental must be arranged prior to the termination of the original rental period.</p> <p>Prices are subject to change without notice and are subject to applicable taxes. Please contact Freeman Audio Visual at FreemanAV@vancouverconventioncentre.com or 604 647 7280 for a customized quote.</p>

ELECTRICAL SERVICES

All electrical services are provided per Event or booth space and include one installation and removal. Prices are subject to change without notice and are subject to applicable taxes. For outdoor electrical or overhead electrical requirements, please speak to your Event Manager for options and pricing. For custom electrical layouts in booths or meeting rooms, electrical labour may be required.

TEMPORARY POWER

Power Requirement	Voltage	Supply Type	Advance Rate (21 days prior to event move-in)	Standard Rate (under 21 days to 48H prior to event move-in)	Late Rate (48H prior to event move-in)
750 Watt	120 Volt	7.5 Amp	\$99.00	\$118.00	\$155.00
1500 Watt	120 Volt	15 Amp	\$106.00	\$125.00	\$164.00
20 Amp	120/208 Volt	Single Phase	\$210.00	\$228.00	\$290.00
20 Amp	120/208 Volt	3 Phase	\$320.00	\$338.00	\$400.00
30 Amp	120/208 Volt	Single Phase	\$240.00	\$261.00	\$337.00
30 Amp	120/208 Volt	3 Phase	\$350.00	\$371.00	\$447.00
50 Amp	220 Volt	Range Plug	\$310.00	\$350.00	\$467.00
60 Amp	120/208 Volt	Single Phase	\$392.00	\$434.00	\$562.00
60 Amp	120/208 Volt	3 Phase	\$502.00	\$544.00	\$672.00
100 Amp	120/208 Volt	Single Phase	\$590.00	\$636.00	\$833.00
100 Amp	120/208 Volt	3 Phase	\$690.00	\$735.00	\$930.00
Outdoor Electrical	Please speak to your Event Manager		On Request	On Request	On Request
Over 100 Amps	Please speak to your Event Manager		On Request	On Request	On Request

Note: Purchased power is dropped at the rear of the exhibit booths. Minimum order per booth or exhibitor is 750 Watt, 120 Volt, and 7.5 Amp. Power conditioning and spike protection are the responsibility of the exhibitor. Move-ins scheduled longer than 72 hours will have electrical assistance available on a quoted basis.

ELECTRICAL EQUIPMENT RENTAL

Electrical Equipment	Advance Rate (21 days prior to event move-in)	Standard Rate (under 21 days to 48H prior to event move-in)	Late Rate (48H prior to event move-in)
4.6m (15') Extension cord*	\$24.00	\$29.00	\$37.00
7.6m (25') Extension cord*	\$24.00	\$29.00	\$37.00
Power Bar with Surge Suppressor*	\$25.00	\$32.00	\$40.00

* Does not include installation, labour or power supply

ELECTRICAL SERVICES STAFF

	Rate per hour
Electrician – weekdays until 5 pm	\$116.00
Electrician – weekdays after 5 pm, weekends and Canadian Statutory Holidays	\$174.00
Standby Electrician – weekdays until 5 pm	\$116.00
Standby Electrician – weekdays after 5 pm, weekends and Canadian Statutory Holidays	\$174.00

Note: 4 hour minimum call for Electricians. Standby Electricians are required for Film Shoots and Special Events.

Please contact your Event Manager or Exhibit Services at 604 647 7480 or exhibitservices@vancouverconventioncentre.com for more information.

EQUIPMENT RENTAL & OPERATOR SERVICES

Rates may change based upon room rental charges. Prices are subject to change without notice and are subject to applicable taxes.

EQUIPMENT

	Rate per day
Lectern	\$82.00
Dance Floor – (4' x 4' sections) per section up to 224 sections (60' x 56' max)	\$8.00
4' x 8' Riser (per section) 32"– 48" high	\$48.00
6' x 8' Riser (per section) 16"– 24" high	\$48.00
Coat Rack with Hangers (10 or 100 per rack)	\$19.00
Easel 5'10"	\$20.00
Flipchart (includes paper & pens)	\$42.00
Whiteboard/Corkboard (includes pens & tacks)	\$30.00
Large Waste Bin	\$21.00
Table with Linen & Skirting (6', 8', cocktail or 66" round)	\$71.00
Rope & Stanchion (6' section)	\$17.00

OPERATORS

	Advance Rate (21 days prior to event move-in)	Standard Rate (under 21 days to 48H prior to event move-in)	Late Rate (48H prior to event move-in)
Forklift & Operator*	\$110.00/hr	\$135.00/hr	\$184.00/hr

Note: 4 hour minimum call for operators

*Only authorized Vancouver Convention Centre personnel may operate forklifts

	Rate per hour
Overtime Rate – after 8 consecutive hours	1.5 times booked rate
Overtime Rate – after 12 consecutive hours	2 times booked rate
Canadian Statutory Holidays	2 times booked rate

Please contact your Event Manager for more information.

EVENT STAFF & SERVICES

Prices are subject to change without notice and are subject to applicable taxes.

HOUSEKEEPING

	Rate per hour
Patrollers	\$30.00
Supervisors	\$34.00

LABOUR

	Advance Rate (21 days prior to event move-in)	Standard Rate (under 21 days to 48H prior to event move-in)	Late Rate (48H prior to event move-in)
General Labour	\$55.00/hr	\$70.00/hr	\$89.00/hr
Supervisor/Operator without a Machine	\$59.00/hr	\$75.00/hr	\$97.00/hr

MISCELLANEOUS

	Advance Rate (21 days prior to event move-in)	Standard Rate (under 21 days to 48H prior to event move-in)	Late Rate (48H prior to event move-in)
Coat Check Staff	\$33.50/hr	\$35.00/hr	\$67.00/hr
Event Host	\$33.50/hr	\$35.00/hr	\$67.00/hr
Vehicle Marshalling Yard (on availability)		\$3,225.00/day	

SECURITY

	Advance Rate (21 days prior to event move-in)	Standard Rate (under 21 days to 48H prior to event move-in)	Late Rate (48H prior to event move-in)
Supervisor	\$36.00/hr	\$38.00/hr	\$72.00/hr
Occupational First Aid (OFA)	\$38.00/hr	\$40.00/hr	\$76.00/hr
Event Guard	\$33.50/hr	\$35.00/hr	\$67.00/hr

OVERTIME RATES

Overtime Rate – after 8 consecutive hours	1.5 times booked rate
Overtime Rate – after 12 consecutive hours	2 times booked rate
Canadian Statutory Holidays	1.5 times booked rate
Staffing additions made less than 48 hours prior to shift	2 times booked rate

The minimum call out for Vancouver Convention Centre staff is 4 hours. Changes, additions, or cancellations to staffing must be made 48 hours prior to the start time of the requested shift (not including weekends or holidays) otherwise a minimum charge of 4 hours per staff will be incurred. Staffing additions made less than 48 business hours prior to a shift will incur additional charges. Cancellations during shifts will result in charges for the balance of each shift.

Depending on the event staffing level required for your event, supervisor and relief positions may also be required. Event staff requirements should be determined in conjunction with your Event Manager at least one month prior to your move-in date. Please contact your Event Manager for more information.

HOUSEKEEPING SERVICES

Prices are subject to change without notice and are subject to applicable taxes.

BOOTH VACUUMING, SHAMPOOING, OR DAMP MOP

	Advance Rate (21 days prior to event move-in)	Standard Rate (Under 21 days prior to event move-in)
Booth Vacuuming (over 200 sq ft)	\$0.25 per sq ft nightly	\$0.32 per sq ft nightly
Booth Vacuuming (200 sq ft or less)	\$27.00 nightly flat rate	\$35.00 nightly flat rate
Booth Carpet Shampooing or Damp Mop (over 200 sq ft)	\$0.32 per sq ft nightly	\$0.37 per sq ft nightly
Booth Carpet Shampooing or Damp Mop (200 sq ft or less)	\$52.00 nightly flat rate	\$60.00 nightly flat rate

EVENT CLEANING

Area	Pre-clean	Nightly-clean	Post-clean
East Ballroom A	\$204.00	\$270.00	\$340.00
East Ballroom B	\$204.00	\$270.00	\$340.00
East Ballroom C	\$187.00	\$248.00	\$307.00
East Exhibit Hall A	\$810.00	\$1,070.00	\$1,340.00
East Exhibit Hall B	\$830.00	\$1,250.00	\$1,650.00
East Exhibit Hall C	\$635.00	\$960.00	\$1,280.00
East Parkview Terrace	\$230.00	\$308.00	\$380.00
West Ballroom A	\$515.00	\$685.00	\$865.00
West Ballroom B	\$540.00	\$715.00	\$895.00
West Ballroom C	\$540.00	\$715.00	\$895.00
West Ballroom D	\$313.00	\$418.00	\$523.00
West Exhibit Hall A	\$1,260.00	\$1,890.00	\$2,500.00
West Exhibit Hall B	\$1,545.00	\$2,300.00	\$3,090.00
West Exhibit Hall C	\$1,920.00	\$2,890.00	\$3,850.00

40 yard open bins are available for waste disposal at a rate of \$1,100.00 per bin ordered up to 48 hours prior to move-in, and a rate of \$2,200.00 per bin ordered 48 hours or less prior to move-in. Additional labour charges will apply for staff to sort waste and ensure landfill material is not comingled with recyclable metal and wood products.

Cleaning charges for events with unique aspects will be assessed on a per-event basis and quotes will be provided accordingly.

Please contact your Event Manager for more information.

PLUMBING & COMPRESSED AIR SERVICES

All plumbing and compressed air services are sold on a per booth/exhibitor basis and prices are per Event. Due to limited access to water sources on the exhibit floor, it is important to include your Event Manager in any plans for plumbing requirements. Plumbing services are not available in the ballrooms. Compressed air services are only available in the West Exhibit Halls. Prices are subject to change without notice and are subject to applicable taxes.

PLUMBING & COMPRESSED AIR EQUIPMENT

Standard installations (exhibit halls)	Advance Rate (21 days prior to event move-in)	Standard Rate (under 21 days to 48H prior to event move-in)	Late Rate (48H prior to event move-in)
Self-contained, Triple Basin Stainless Steel Sink Hot/Cold Water Supply (5 gal tank, no plumbing)	\$520.00	\$608.00	\$857.00
Plumbed, Triple Basin Stainless Steel Sink Hot/Cold Water Supply & Drain	\$583.00	\$668.00	\$907.00
Plumbed, Single Basin Laundry Sink Cold Water Supply & Drain	\$345.00	\$371.00	\$540.00
Cold Water Supply & Drain	\$364.00	\$322.00	\$431.00
Cold Water Supply only	\$197.00	\$227.00	\$316.00
Hot Water Supply only	\$398.00	\$452.00	\$663.00
Tank Fill & Empty (less than 50 imperial gallons)	\$133.00	\$151.00	\$215.00
Tank Fill & Empty (greater than 50 imperial gallons)	By quote	By quote	By quote
Compressed Air – First Connection (West Exhibit Halls)	\$585.00	\$605.00	By quote
Compressed Air – Additional Connection (West Exhibit Halls)	\$295.00	\$310.00	By quote

Note: Plumbed sinks and connections are only available in the Exhibit Halls.

PLUMBING & COMPRESSED AIR SERVICES STAFF

	Rate per hour
Plumber – weekdays until 5 pm	\$116.00
Plumber – weekdays after 5 pm, weekends & Canadian Statutory Holidays	\$174.00
Standby Plumber – weekdays until 5 pm	\$116.00
Standby Plumber – weekdays after 5 pm, weekends & Canadian Statutory Holidays	\$174.00

Note: 4 hour minimum call for Plumbers

Please contact your Event Manager or Exhibit Services at 604 647 7480 or exhibitservices@vancouverconventioncentre.com for more information.

RIGGING SERVICES

Riggit Services is a full service rigging company with over 20 years' experience in the corporate event arena. We offer innovative, safe and economical rigging solutions with services ranging from consultation, rentals, rigging plot design to installation and on-site technical expertise.

We offer innovative rigging systems for everything you need to hang including:

- Audio
- Drapes and soft goods
- Displays and banners
- Lighting
- Pyrotechnics & special effects
- Scenic décor
- Scenic carpentry
- Signage and banners
- Video projection

As a key rigging supplier to clients across Canada and the United States, our goal is to meet our clients' needs – every time. If we don't have it, we'll find it. If we can't find it, we'll make it. We will supply any gear required including:

- Aircraft cable
- Key clamps
- Span sets
- Beam clamps
- Lifting slings
- Straps
- Pipes
- Swaggers
- Trollies
- Truss
- Shackles
- Chain motors

As the facility's exclusive rigging supplier, we maintain offices at the Vancouver Convention Centre and are always available to answer your questions. Our extensive on-site inventory allows us to give you full rigging support without costly rush couriers when last-minute items are required.

RIGGING SERVICE RATES

	Rate per hour
Head Rigger	\$91.00
Lead Rigger	\$86.50
Rigger	\$81.50

OVERTIME RATES

Overtime Rate – after 8 consecutive hours	1.5 times regular rate
Overtime Rate – after 12 consecutive hours	2 times regular rate
Canadian Statutory Holidays	2 times regular rate

Notes:

- The minimum call-out rate for Riggit Services staff is 4 hours.
- All calls booked longer than 8 hours are subject to an 8 hour minimum.
- Changes, additions or cancellations to staffing must be made 48 hours prior to the start time of the requested shift (not including weekends or holidays) otherwise a minimum charge of 4 hours per staff will be incurred.
- A meal penalty (2 times the applicable rate) will be applied starting at the 5 hour mark for any staff who does not receive a meal break.
- Staffing additions made less than 48 hours prior to a shift will incur additional charges.
- Crew requests made outside of regular business hours will have a \$200 non-refundable deposit applied and any crew booked will start at 1.5 times rate.

Prices are subject to change without notice and are subject to applicable taxes. Please contact Riggit Services for a customized quote at 604 647 7388.

SPECIALTY LIGHTING SERVICES

Riggit Services is a full service lighting company with over 20 years' experience in the corporate event arena. We offer innovative, safe and economical lighting solutions.

As a full-service company, we offer lighting design services, supervision of event installation and crew management, load in/out and show crews, production management and technical direction. Our large inventory includes equipment from the following manufacturers:

- | | | |
|-----------------|----------------------------|----------------|
| - Martin | - Spectrum | - Crosby |
| - Robert Juliat | - Elation | - Rosco |
| - ETC | - Apollo Design Technology | - Lee Filters |
| - MA Lighting | - Columbus McKinnon | - Chain Master |

The following is a sample of our inventory; however we are also able to source items that are not listed. Please contact us for more information, including rental rates.

Automated Fixtures

Martin MAC III, MAC Viper, MAC Axiom, and Elation Platinum Beam will add excitement to your event. Automated fixtures allow for an amazing amount of versatility in every specialty lighting scenario.

LED Fixtures

MAC Quantam, MAC 350, MAC 101, MAC Aura, MAC Encore, MAC Axiom, Colour Force 12 and 72, Colour Blaze, Studio Force and Elation Par.

Consoles

Full MA2 Series, Full MA Series, including OnPC, M2Go, ETC Express 48/96, 71/144, Leprechaun 612 and 6ch Pocket Console. We have the gear to program your show, from a breakout session to the evening galas or a rock concert.

Conventional Fixtures

ETC S4 Lekos, S4 Par, S4 Fresnel, Par 16, Par 46, Par 64 and Racks of 6 Par 64. With our extensive selection of conventional fixtures, we guarantee you will always have the best fixture for your needs, keeping guests focused on your message.

Dimmers

ETC dimmer 12, 24, 48 and 96 channel and Anaconda tree dimmer.

Effects

Hazers, smoke machines, twister fan.

Follow Spots

Lycian 1.2 spot and M2 Lycian HMI.

Ground-supported Lifts

ST25 Genie, L 16's, Avenger Triple rise and Base and Boom as well as custom heavy duty ground supported truss structure capable of weights in excess of 15,000 lbs.

Motor & Chain Falls

Kito 1 ton chain falls, CM 1 ton, CM ½ ton, and CM ¼ ton motors, Chain Master

Theatrical Drapes

Velour drapes, fibre optic star drops and cycloramas will add versatility to your stage. Ask us about our large inventory of soft goods for your event.

Truss

12", 16" and 20"x30" heavy duty box truss is available as the standard for most projects. We also have 2D 12" truss to build custom boxes.

GOBO PROJECTION

Gobo Projection Package – East Building Atrium Waterfall	\$330.00
Custom Steel Gobo	\$200.00

LIGHTING SERVICE RATES

	Rate per hour
Lighting Crew Chief Level 1	\$68.50
Moving Light Operator	\$74.50
Follow Spot Operator	\$49.00
General Technician	\$47.00
Lead Hand	\$51.50
Lighting Hand	\$47.00

OVERTIME RATES

Overtime rate – after 8 consecutive hours	1.5 times regular rate
Overtime rate – after 12 consecutive hours	2 times regular rate
Canadian Statutory Holidays	2 times regular rate

Notes:

- The minimum call-out rate for Riggitt Services staff is 4 hours.
- All calls booked longer than 8 hours are subject to an 8 hour minimum.
- Changes, additions, or cancellations to staffing must be made 48 hours prior to the start time of the requested shift (not including weekends or holidays) otherwise a minimum charge of 4 hours per staff will be incurred.
- A meal penalty (2 times the applicable rate) will be applied starting at the 5 hour mark for any staff who does not receive a meal break.
- Staffing additions made less than 48 hours prior to a shift will incur additional charges.
- Crew requests made outside of regular business hours will have a \$200 non-refundable deposit applied and any crew booked will start at 1.5 times rate.

Prices are subject to change without notice and are subject to applicable taxes. Please contact Riggitt Services for a customized quote at 604 647 7388.

TELECOMMUNICATIONS & TECHNOLOGY SERVICES

Bell Canada is the exclusive supplier of telecommunications and technology services at the Vancouver Convention Centre. Event rates are up to three days; exhibitors/booths are on a per booth basis. Rental equipment is the property of the facility and must be returned to the technical services staff; charges apply for equipment not returned. Rates do not include taxes and are subject to change without notice. Please advise suppliers and contractors of our exclusivity policies.

VOICE CONNECTIVITY

	Advance Rate (21 days prior to event move-in)	Standard Rate (under 21 days to 48H prior to event move-in)	Late Rate (48H prior to event move-in)
IP Telephone or Fax Line (IP Telephone includes 1 IP phone set, North America long distance & popular calling features)	\$295.00	\$335.00	\$395.00
Audio Conferencing	By quote	By quote	By quote
IP Polycom set rental (per day)	\$110.00	\$115.00	\$175.00

DATA CONNECTIVITY

	Advance Rate (21 days prior to event move-in)	Standard Rate (under 21 days to 48H prior to event move-in)	Late Rate (48H prior to event move-in)
Wired Internet Shared – Event Rate	\$1,395.00	\$1,450.00	\$1,495.00
Wired Internet Shared – Daily Rate	\$495.00	\$595.00	\$795.00
Wired Internet Shared – Additional Device	\$130.00	\$140.00	\$150.00
Wired Internet – 20Mbps Dedicated Bandwidth (1 IP address) – Event Rate	\$4,495.00	\$4,695.00	\$4,995.00
Wired Internet – 20Mbps Dedicated Bandwidth (1 IP address) – Daily Rate	\$1,595.00	\$1,695.00	\$1,795.00
Wired Internet – 100Mbps Dedicated Bandwidth (1 IP address) – Event Rate	\$10,995.00	\$11,995.00	\$12,995.00
Wired Internet – Dedicated Bandwidth – Additional IP address	\$130.00	\$140.00	\$150.00
Each additional device (per device)	\$130.00	\$140.00	\$150.00
Each additional 20Mbps location (per location)	\$595.00	\$695.00	\$795.00
Each additional 100Mbps location (per location)	\$895.00	\$995.00	\$1,195.00
Internal Network – 100Mbps	\$595.00	\$695.00	\$795.00
Internal Network – 1Gbps	\$895.00	\$995.00	\$1,195.00
Each additional device (per device)	\$130.00	\$140.00	\$150.00
Switch – 5 to 8 port rental	\$75.00	\$75.00	\$75.00
Switch – 12 or 16 port rental	\$125.00	\$125.00	\$125.00

Wi-Fi Services	1 Day	3 Day	5 Day
Delegate Wi-Fi, 5Mbps (for Meeting Rooms and Pre-Function areas, not available in Exhibit halls)	\$19.95	\$44.95	\$59.95
Enhanced Exhibitor Wi-Fi, 15Mbps (available everywhere)	\$140.00	\$295.00	\$495.00
Enhanced Exhibitor Wi-Fi (each additional user)	\$100.00	\$100.00	\$100.00
Customized Solutions	Customized delegate networks, private networks (WPA2) or custom wireless solutions are available by quote.		
Wi-Fi Internet	Can be purchased on-site via the internet portal. Delegate Wi-Fi service is not available in the Exhibit Halls. Free Wi-Fi is available in the East building's Coal Harbour Café and the West building's LOT185 Café + Wine Bar.		
Client provided Wi-Fi APs are not permitted in the Vancouver Convention Centre			

BROADCAST SOLUTIONS

	Advance Rate (21 days prior to event move-in)	Standard Rate (under 21 days to 48H prior to event move-in)	Late Rate (48H prior to event move-in)
Point to Point In-Building Broadcast	\$1,200.00	\$1,380.00	\$2,070.00
Bell IPTV/CATV Drop (each)	\$325.00	\$365.00	\$520.00
Broadcast Local Loop (per day)	\$1,350.00	\$1,350.00	\$1,350.00

DIGITAL SIGNAGE

	Advance Rate (21 days prior to event move-in)	Standard Rate (under 21 days to 48H prior to event move-in)	Late Rate (48H prior to event move-in)
Media Wall – Main Entrance (15 sec spot/day)	\$700.00	\$800.00	\$1,000.00
Media Wall – Main Entrance (full time/day)	\$1,500.00	\$1,700.00	\$1,900.00
Digital signs – Advertising (per screen/per day)	\$350.00	\$450.00	\$550.00
Digital signs – Advertising (per screen/per event)	\$700.00	\$850.00	\$1,000.00
Digital signs – Meeting rooms – (per day) up to 5 rooms (additional rooms available by quote)	\$295.00	\$325.00	\$450.00
Digital signs – Meeting Rooms – (per event) up to 5 rooms (additional rooms available by quote)	\$855.00	\$955.00	\$1,155.00
Portable Digital Sign Rental (52") per day	\$550.00	\$650.00	\$795.00
Portable Digital Sign Rental (80") per day	\$900.00	\$1,000.00	\$1,200.00

MISCELLANEOUS EXCLUSIVE TECHNOLOGY SERVICES

	Advance Rate (21 days prior to event move-in)	Standard Rate (under 21 days to 48H prior to event move-in)	Late Rate (48H prior to event move-in)
Call Centre Solution	By quote Solutions can be customized based on client needs		
Video Conferencing			
Video Streaming/Webcast Service			
Beam Robots – Virtual Presence Device			

TECHNICAL SERVICES STAFF

	Advance Rate (21 days prior to event move-in)	Standard Rate (under 21 days to 48H prior to event move-in)	Late Rate 48H prior to event move-in)
Technical Labour – weekdays until 5pm	\$90.00/hr	\$90.00/hr	\$90.00/hr
Technical Labour – weekdays after 5pm, weekends & Canadian Statutory Holidays	\$120.00/hr	\$120.00/hr	\$120.00/hr
Engineering Labour	\$130.00/hr	\$130.00/hr	\$130.00/hr

Please contact Bell for a customized quote at 604 647 7377